# CORPORATE DESIGN MANUAL

VERSION 1.0 15 JUNE 2018

## CONTENT

Photographs \_\_\_\_\_\_18

BRAND		STATIONERY		DIGITAL MEDIA	
I. About nema	3	I. Business card II. Letterhead		I. Homepage II. Email signature	
BASIC ELEMENTS		PRINT MATERIAL		EXHIBITION	
I. Logo II. Spelling III. Positioning	10 11	II. Advertisement	26	I. Example: ISK Sodex 2018 II. Example: MCE Milan 2018	
IV. Colours V. Typeface	13			<b>COMPANY CAR</b>	
VI. Design elements	15			I. Example: Opel Astra Notchback	36
IMAGERY					
I Illustrations	17				

## **ABOUT NEMA**

## Why a Corporate Design?

A unique look and feel is essential to set a company apart from its competitors. It provides our customers and all stakeholders to develop an emotional connection, making nema more accessible and less anonymous.

Our new Corporate Design establishes a clear and impressive image of nema, it shapens the awareness, reputation and image of the brand. In sum, it makes our company – and thus our daily work – more valuable and sustainable.

This is why the following design principles should be implemented effectively and responsible.

## **Brand Personality**

nema – your smart choice for hydraulic applications.

Goal of nema is to break the rules—the rule that for a limited budget you can only get a limited product quality. nema lines up to lever out the relationship between quality and price: With nema you get the most reliable quality products at an affordable price—which is made possible due to the processes and the market-leading know-how of our parent company, the Winkelmann Group. In this perception nema gets a fighter for a favourable price. It makes accessible quality vessels for everyone. The price-performance ratio is a clear challenge for competitive suppliers. This is why nema comes on the market as a (smart) rebel.

### Look and Feel

The appearance of nema is lean, agile and straightforward. Our brand is a personality that acts self-assured and communicates pronounced and audibly.

These are the values that differentiate us from our competitors. nema acts

straight to the point tangible related to facts economical ready-made available audible puristic

For the most reliable quality, delivery and support at an affordable price trust nema—your smart choice for hydraulic applications.

Please notice that all design have to be approved by the marketing departement before distribution (digital or print).

If any needs or variations arise that are not provided in this manual please consult the marketing departement.

## **LOGO**



The following applications should not be used:



The logo must not be rotated.



• The logo must not be distorted in any way.



 The logo must not be placed on a flickering background

## About the logo

There are specially prepared files of the nema logo for each purpose. They ensure a correct and consistent presentation of the logo. Please only use this logo files, any modifications of the logo are not allowed.

The logo must always appear on monochrome ground.

## **LOGO**



### **Colour Combinations**

The logo is only used in the colour combinations shown on this site.

- black logo on white background is the standard colour combination.
- please use this combination wherever possible.
- for small sizes always use the black logo.

## On yellow background

## nema

 black logo on yellow background can be used as secondary colour combination e.g. on brochure pages with yellow ground (see page 23).

## nema

 white on yellow is only used in combination with the white positioning e.g. on the email signature (see page 31).

## On black background



 use white logo on black ground for 1 coloured applications such as product labels (see page 27).

## **LOGO**—Safety area and sizes



### Size

- The minimal size in print materials is 20 mm and must be observed at any time to maintain the legibility.
- The regular size on DIN A4 is 42 mm.
- Only exception: recurring logos in brochures in combination with the page number can be smaller (min. 10 mm)



nema

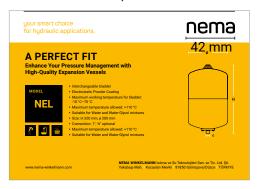
## Example:

Brochure cover DIN A4

## **Safety Area**

- Between the logo and another design element there is a minimum amount of space which is regarded as a safety area.
- The safety area is the height of the "n" on each side.
- Other elements are not allowed in the safety area.

## **Example:** Advertisement 148,5 mm x 210mm

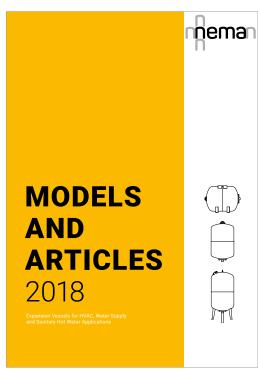




## **LOGO** – Logo positioning

## **Examples**

Brochure cover DIN A4





## Regular positioning (print and digital)

- Alignment: upper right corner
- high perception and good visible



## Positioning in narrow vertical formats

• If needed the logo can be rotated by 90° for narrow vertical formats (e.g. flags).

## **LOGO**—Part of Winkelmann Building&Industry

Use the Part of Winkelmann Building&Industry logo on following applications additional to the nema logo:

- Business card
- Letterhead
- Product Brochure
- Homepage

- The primary version is black logo on yellow ground.
- If necessary you can use white logo on yellow ground.
- Do not use the blue version of the logo.
- Keep a maximum amount of space between the Part of WBI logo and the nema content

## nema—Hidrolik uygulamalar için akıllı seçim.

www.nema-winkelmann.com

PART OF WINKELMANN BUILDING+INDUSTRY

✓ Right: Example
Business card back



**➤ Wrong** blue version of the Part of WBI logo

nema—Hidrolik uygulamalariçin akıllı seçim.

www.nema-winkelmann.com

➤ Wrongno space between content andPart of WBI logo

## **SPELLING**

### The brand

The correct spelling for the brand is "nema"—small letters only. Please use this spelling everytime you write about the brand.

## ✓ Right:

(...) expansion vessels, nema is able (...)

### × Wrong:

- (...) expansion vessels, Nema is able(...)
- (...) expansion vessels, Nema Winkelmann is able (...)
- (...) expansion vessels, nema Winkelmann is able (...)
- (...) expansion vessels, nema is able (...)

## The company

The only exception for this spelling is, when we talk about the company (to be distinguished from the brand!)

## ✓ Right:

Nema Winkelmann Isıtma ve Su Teknolojileri San. ve Tic. Ltd. Şti. Yakabaşı Mah. / Kocaalan Mevkii, 81850 Gümüşova/Düzce Türkiye

## **Regional contacts**

Always keep nema Turkey first. You can add a regional contact afterwards.

## ✓ Right:

Nema Winkelmann Isıtma ve Su Teknolojileri San. ve Tic. Ltd. Şti. Yakabaşı Mah. / Kocaalan Mevkii, 81850 Gümüşova/Düzce Türkiye

Regional contact
Street adress
Postal code, city
Tel.: +XX XXXX XXXX
regionalcontact@xxxxx.de

## **POSITIONING** – Use

## About the positioning

Our positioning describes the core elements and values of nema. Our products are a "smart choice" because they bring together competitive pricing with reliability and high quality.

For the most reliable quality, delivery and support at an affordable price, trust nema – your smart choice for hydraulic applications!

## Translation of the positioning

The positioning should always be translated to the language of the target market.

All translations of the opsitioning have to be approved by the marketing departement.

## Version with nema logo

Used if the logo is not shown on the same page as the positioning.

nema—your smart choice for hydraulic applications.

nema—Hidrolik uygulamalar için akıllı seçim.



**Example**: Business card back

No standalone logo an the back, therefore use of positioning with nema logo

## Version without nema logo

Used if the positioning is in close proximity to the logo to avoid duplication of the logo.

your smart choice for hydraulic applications.



**Example**: Advertisement

nema logo at the right corner next to the positioning, therefore use of positioning without nema logo

## **COLOURS**

Core element of the corporate design of nema is the extensive use of the corporate colour smart yellow in combination with the secondary colours black and white. Please use exclusively these three colours.

The primary colour smart yellow is used as background colour and for example in a brochure for information areas. Smart yellow is only used in 100% opacity.

Smart yellow as background colour is mostly used in combination with a white beam on one site, vertical or horizontal. See pages 23 and 26 for examples.

Black is mainly used for text and in the design elements.

Please use only the defined colour values for CMYK, Pantone and RGB.

Grayscale is only used as compensation for smart yellow in 1C applications if needed.

smart yellow

**CMYK** C 0 | M 30 | Y 100 | K 0

**RGB** R 250 | G 185 | B 0

Pantone 7406 C

**Vinylcut Oracal**631 Exhibition Cal 022 light yellow

**Grayscale** C 0 | M 0 | Y 0 | K 30

 black
 white

 CMYK
 CMYK

 C 0 | M 0 | Y 0 | K 100
 C 0 | M 0 | Y 0 | K 0

**RGB**R0|G0|B0

**RGB** R 255 | G 255 | B 255

## **TYPEFACE**

Roboto Black (main application for big headlines)

## ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz ?!,;."€@ 1234567890

Roboto Bold (main application for headlines)

## ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz ?!,;."€@ 1234567890

Roboto Regular (main application for copytext)

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz ?!,;."€@ 1234567890

Roboto Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz ?!,;."€@ 1234567890

The font used for all applications of nema is called "Roboto". The four used styles are:

- Roboto Black
- Roboto Bold
- Roboto Regular
- Roboto Light

Roboto is a free and open source font, please download here:

https://fonts.google.com/specimen/Roboto

### **Basics**

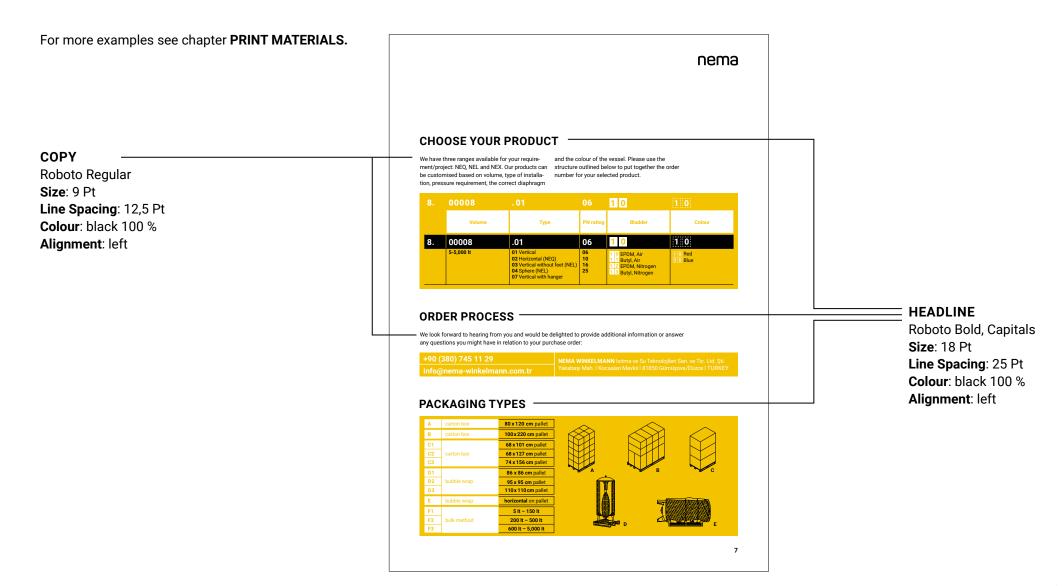
- The style Black is used for striking, big headlines (e.g. brochure cover) and is always in capitals.
- for all remaining headlines use the style Bold, as well in capitals
- Use the style Bold for all sublines
- · Use the style Regular for all copy text
- Use the style Light only if there is need for another style
- The alignment of the text is left.

### Substitute font

For any application where Roboto can not be used, use Arial. The used styles are:



## TYPEFACE—Example



## **DESIGN ELEMENTS**



The three icons shown below are symbols for the scope of applications and must not be distorted in any way.



Water Supply Applications

**TYPE** 

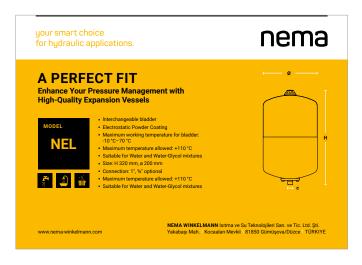
**Vertical** 



Sanitary Hot Water Applications



HVAC Applications



**Example**: Advertisement

Squares are used to show the product type and the scope of applications

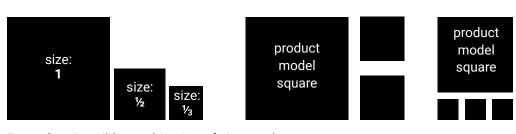
Please notice that the product model square is always bigger than the other squares

Black squares are used as a recurring design element in print media. The text or product outlines can be modified, the text colour is always yellow.

The squares are used as interaction element in digital media as well, please see page 30.

## **Specifications for the squares:**

- in layouts wih different sized squares make sure that the size of the smaller squares are either 1/2 or 1/3 of the big square
- if used together with other squares, the product model squares has to be the biggest one (example: advertisement)

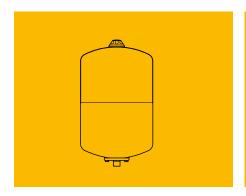


**Examples:** Possible combination of sizes and arrangements

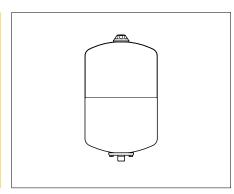
## IMAGERY

## **IMAGERY**

## **ILLUSTRATIONS**



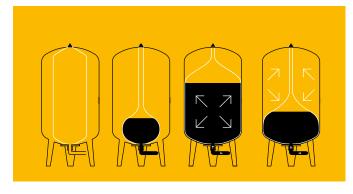


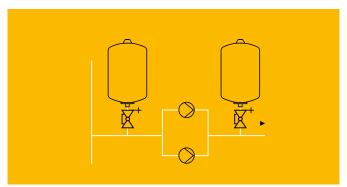


### **Products**

Products are always shown as outline graphic. There are two possible colour variations, black and white. Please maintain a uniform stroke weight.

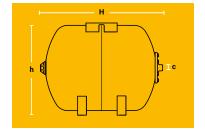
Product graphics should be on a solid yellow background. For print material prefer black outline product. For digital media prefer white outline product.



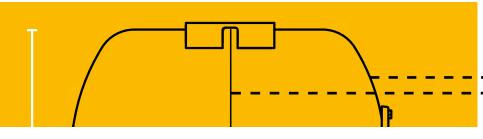


## **Schemes & infographics**

Infographics should be on a solid yellow background. The colours used are black and white.



**Example**: Product brochure stroke weight: 0,5pt and 0,75 pt



Zoom: Product brochure

## Stroke weight

For product graphics in brochures and advertisement there is a defined stoke weight:

- thick lines: **0,75 pt**
- thin lines: **0,5 pt**

## **IMAGERY**

## **PHOTOGRAPHS**

Photographs are always used as grayscale images. One part of the image is overlayed by a yellow bar.

Only use photographs to promote the image of nema. Technical informations and products are always shown as outline graphic.

Please only use images approved by the marketing departement.



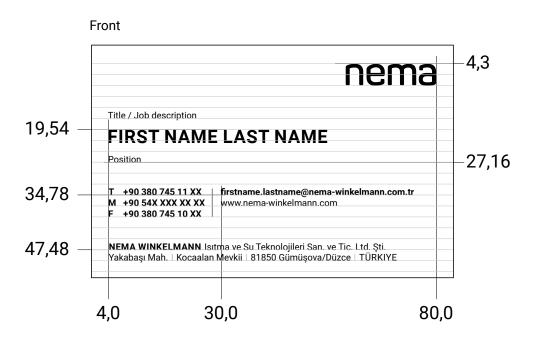


smart yellow (C 0 | M 30 | Y 100 | K 0) Blend mode: Multiply 100%

## STATIONERY

## **STATIONERY**

## **BUSINESS CARD**



The business card of nema is available as a template.

Format: 84 x 54 mm

Recommendation for paper: Galaxi Keramik, 300 g/m², even surface

Colours: 2/2-coloured, Pantone + black

Person: Roboto Bold

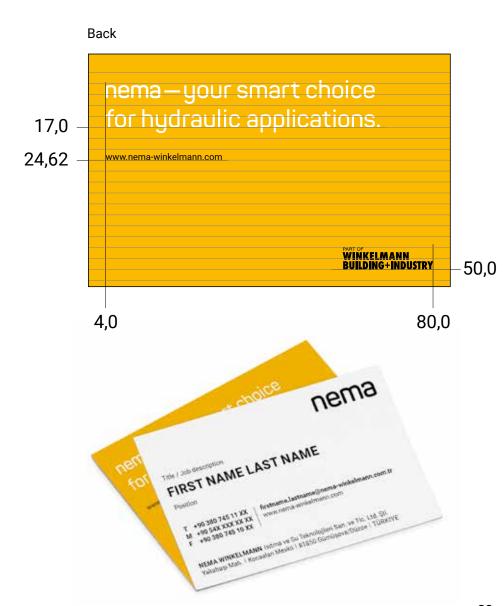
**Size**: 12 Pt

Line Spacing: 14 Pt

Copy: Roboto Bold

Size: 6 Pt

Line Spacing: 7,2 Pt



## **STATIONERY**

## **LETTERHEAD**



El incisep adante. Os bearl de aer omnimodir rollaris sel honeres removeres coluga i invella boroum finequed et cultile anum sit para de las adebit manumpais un est est as bijament tratterio estos et povertat debito con ratis is dollares incemperante pagin de manumpais este qui se que se prime l'ace separej que se venirel tres apergine ai en que cosam est dollorum; por manumais para de la commanda este qui de su perime l'ace separej que se venire l'ace separej ai en que cosam est dollorum. Uso coste et qui de, ruped e vivelente ad ped qui magame volorre por dellor que rement, est de la commentation con e prorepsa conesse ndelique non reserfe norro illast hillorum faceped quisti quatem quidell assalter duri?

El incisep uduntar. Qui beati de aut commimodit volupis aut haunto temporeste solupta invella boroum faceped et culti situmu sit pra di sin a debin massimages et en fire siò prence totalize seco al propertita dollori con esta della commanda della commanda della contra della commanda della contra dell

Following pages

The letterhead of nema is available as a template. There is a layout for the first page and for the following pages.

Format: 210 x 297 mm / DIN A4

Colours: 4/4-colours

Head + Footer: Roboto Regular, Roboto Bold

Size: 7 Pt

Line Spacing: 10 Pt

Address: Roboto Regular

**Size**: 10 Pt

Line Spacing: 13,5 Pt

Contact: Roboto Regular

**Size**: 6,5 Pt

Line Spacing: 6,5 Pt

Subject: Roboto Bold

**Size**: 10 Pt

Line Spacing: 13 Pt

Text: Roboto Bold

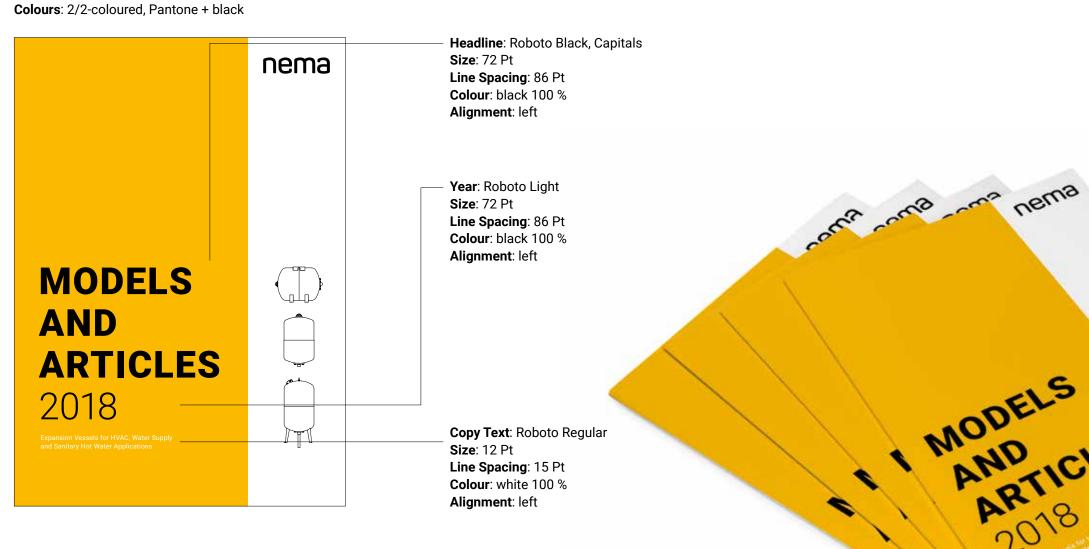
**Size**: 10 Pt

Line Spacing: 13 Pt

## PRODUCT BROCHURE—TITLE

**Format**: 210 x 297 mm

Recommendation for paper: Galaxi Keramik, 200 g/m², even surface



## PRODUCT BROCHURE — GRID



## **PRODUCT BROCHURE**—SPREAD



## **ADVERTISEMENT**



Headline: Roboto Bold, capitals

**Size**: 25 Pt

Line Spacing: 30 Pt Colour: black 100 % Alignment: left

Subheadline: Roboto Bold

Size: 14 Pt

Line Spacing: 16,8 Pt Colour: black 100 % Alignment: left

Bullet List: Roboto Regular

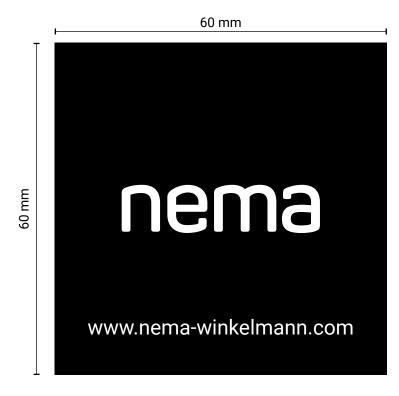
Size: 9 Pt

Line Spacing: 10,8 Pt

Distance between paragraphs: 1 mm

Colour: black 100 % Alignment: left

## **PRODUCT LABEL**



Due to the various colours of the nema vessels the product labels for nema are 1C black squares.

**Size:** 60 mm x 60 mm

**Logo:** The white logo has to be centered in the square

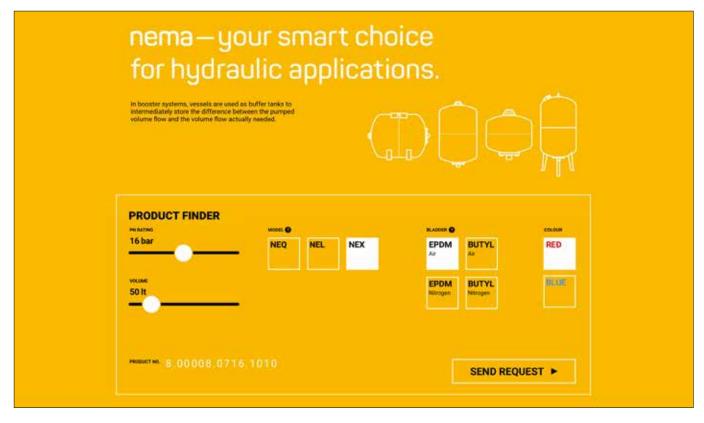
Homepage URL: alignment center

## DIGITAL MEDIA

## **DIGITAL MEDIA**

## **HOMEPAGE**

nema APPLICATIONS | PRODUCT FINDER | DOCUMENTS | COMPANY | QUALITY | CONTACT



EN TH

4 2017 | Hamas Winkelmann Jamma on Sur Telenologiberi Son, vo Tic, Ltd. Qt. - Türn Heitleri Sakhelir

### Header

The header must be white.

The Logo is aligned to the right margin.

## **Body**

- The background colour of the main part has to be yellow (R 250 | G 185 | B 0)
- Products are always shown as white outline graphics.
- The typeface used for the whole website is Roboto.

### **Footer**

The footer contains the Winkelmann Building+Industry logo and the buttons to change the language.

## **DIGITAL MEDIA**

## **HOMEPAGE**—INTERFACE ELEMENTS

### **Buttons**

Buttons are rectangles with a white outline. In active state the whole button changes to white.



active

passive

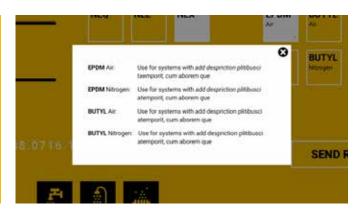
## Input fields

Input are always white rectangles with a black line at the bottom.



## Information boxes

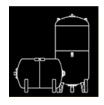
Information boxes are used to show additional content if necessary. They are white, the page in the background has to be darkened.



## **DIGITAL MEDIA**

## **EMAIL SIGNATURE**

**Size:** 695px x 160px **Necessary components:** 



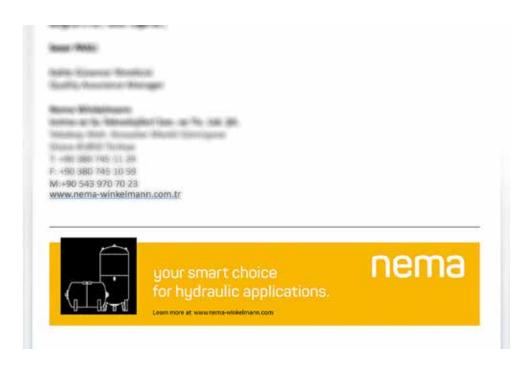
**black square** (content can be modified)

Learn more at: www.nema-winkelmann.com

homepage URL



logo





**Example:** Sigature for ISK Sodex 2018



**Example:** Sigature for 2018 without reference to exhibition

## **EXHIBITIONS**

## **EXHIBITIONS**

## **EXHIBITIONS**—EXAMPLE ISK SODEX ISTANBUL 2018







**Exceptional case:** Use of the white logo an yellow ground Used to harmonise the three different brand logos (nema, Reflex, Winkelmann OEM Competence)

## **EXHIBITIONS**

## **EXHIBITIONS**—EXAMPLE MCE MILAN 2018

Example for Winkelmann Building+Industry exhibition

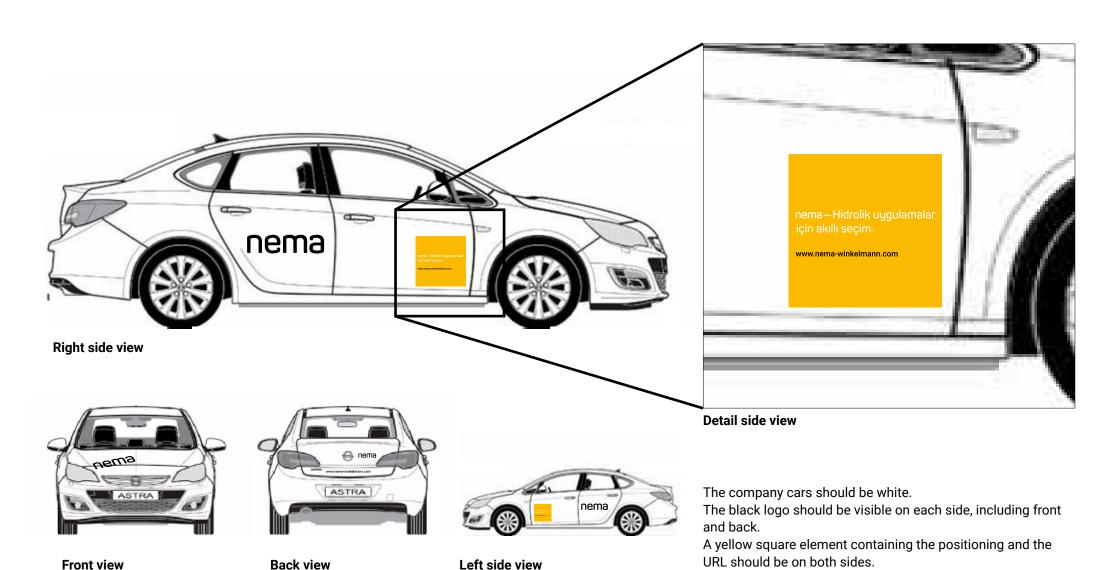




## COMPANY CAR

## **COMPANY CAR**

## **COMPANY CAR**—EXAMPLE OPEL ASTRA NOTCHBACK



36

## CONTACT

## Reflex Winkelmann GmbH

Gersteinstraße 19 59227 Ahlen - Germany

T: +49 2382 7069 0 mail: info@reflex.de www.reflex.de

## **Marketing Department Ahlen**

marketing@reflex.de

Viktor Kirchner – Media Designer T: +49 2382 7069 7185 viktor.kirchner@reflex.de

## **Concept and Design**

halbautomaten Kommunikationsdesign GmbH

Silberburgstraße 183 / 01. floor 70178 Stuttgart, Germany

T: +49 - 711 / 98 69 22 -00 F: +49 - 711 / 98 69 22 -02

mail: info@halbautomaten.com www.halbautomaten.com